



May 20, 2016

Ladies and Gentlemen,

Please be advised that Tesla Motors currently owns and operates five fully licensed stores in Illinois. Each license has been properly reviewed and approved by the Secretary of State, and there has never been a problem with the issuance of Tesla's licenses. Copies of the licenses are enclosed with this letter.

The Secretary of State has carefully reviewed Tesla's applications for licenses and renewals on multiple occasions, including with respect to Illinois state law, and has approved and renewed licenses without issues.

Despite contentions made by Tesla's competitors, Illinois law does not prohibit Tesla from operating as a dealer. Illinois law, like in most other states, only prohibits manufacturers from competing against their own affiliated franchised dealers. It does not prohibit a manufacturer that has no franchised dealers, like Tesla, from obtaining a dealer license and selling its products to its customers.

Please feel free to contact me at (510) 946-4125 if you have any questions or require additional information.

Sincerely,

DocuSigned by:

A blue ink handwritten signature, appearing to read 'Jonathan Chang', is enclosed within a blue DocuSign signature box.

Jonathan Chang

Deputy General Counsel



CERTIFICATE OF AUTHORITY

DEALER DL1881
DRS 0900057151

Jesse White
Secretary of State
State of Illinois

VOID AFTER DECEMBER 31, 2016
CORPORATION

GUILLEN, JEROME,
REICHOW, GREGORY,

TESLA MOTORS INC

875 ELLSWORTH AVE
VILLA PARK IL 60181

Type of Vehicles Dealt in TESLA

Principal Place of Business 1053 W GRAND AVE CHICAGO IL 60642

Supplemental Certificate Numbers 001-004

Now, therefore, I, Jesse White, Secretary of State of the State of Illinois, do hereby license the aforementioned business, as provided under the Illinois Vehicle Code, at the above address or addresses until the 31st day of December, 2016 unless this license is revoked before the date as provided.



WITNESS MY HAND AND SEAL OF THE STATE OF ILLINOIS, THIS 15TH DAY OF DECEMBER, 2015

Jesse White
Secretary of State

CERTIFICATE OF AUTHORITY

DEALER DL1881
DRS 0900057151

Jesse White
Secretary of State
State of Illinois

VOID AFTER DECEMBER 31, 2016
CORPORATION

GUILLEN, JEROME,
REICHOW, GREGORY,

TESLA MOTORS INC

4999 OLD ORCHARD CENTER STE N9
SKOKIE IL 60077

Type of Vehicles Dealt in TESLA

Principal Place of Business 1053 W GRAND AVE CHICAGO IL 60642

Supplemental Certificate Numbers 001-004

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Secretary of State
State of Illinois

VOID AFTER DECEMBER 31, 2016

DRS 0900057151

CORPORATION

GUILLEN, JEROME,
REICHOW, GREGORY,

TESLA MOTORS INC

58 OAK BROOK CENTER
OAK BROOK IL 60523

Type of Vehicles Dealt in TESLA

Principal Place of Business 1053 W GRAND AVE CHICAGO IL 60642

Supplemental Certificate Numbers 001-004

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Secretary of State

CERTIFICATE OF AUTHORITY

DEALER DL1881 *Jesse White* VOID AFTER DECEMBER 31, 2016
DRS 0900057151 Secretary of State CORPORATION
State of Illinois

GUILLEN, JEROME,
REICHOW, GREGORY,

TESLA MOTORS INC

1053 W GRAND AVE
CHICAGO IL 60642

Type of Vehicles Dealt in TESLA REPAIRER

Principal Place of Business 1053 W GRAND AVE CHICAGO IL 60642

Supplemental Certificate Numbers 001-004

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Secretary of State

CERTIFICATE OF AUTHORITY

DEALER DL1881
DRS 0900057151

Jesse White
Secretary of State
State of Illinois

VOID AFTER DECEMBER 31, 2016
CORPORATION

GUILLEN, JEROME,
REICHOW, GREGORY,

TESLA MOTORS INC

1200 OLD SKOKIE VALLEY RD
HIGHLAND PARK IL 60035

Type of Vehicles Dealt in TESLA

Principal Place of Business 1053 W GRAND AVE CHICAGO IL 60642

Supplemental Certificate Numbers 001-004

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